



Compelling Reasons to Select TeL Systems as your Digital Signage Reseller:

- **Authorized Scala Reseller since 1990**
As one of the first direct Scala Resellers, TeL Systems has been selling supporting and servicing Scala Infochannel Systems since 1990. Major universities, hospitals, government, military, cable TV and corporate accounts represent some of our customers.
- **In Business Since 1965** - *TeL Systems has been in business since 1965 with a great reputation for supporting customers*
- **Scala Certified Technicians** - *TeL Systems has a dedicated Product Specialist for Scala Infochannel with over 15 years experience designing, building and servicing these systems. Over the years, this Scala certified technician has provided valuable feedback to Scala engineers in the software/hardware development departments.*
- **Scala Certified Hardware Integrator/Systems Designer**
 - *TeL Systems designs and builds Scala certified hardware platforms for its customers*
 - *Designed to deliver the best possible performance and high reliability 24 X 7 - year round.*
 - *Features like RAID protected hard drive storage are just one of many advantages of TeL Systems hardware.*
 - *TeL Systems uses the latest technology and the most reliable components for the best user experience.*
 - *TeL Systems warrants hardware platforms for 3 years - after which extended warranties are available.*
- **Technical Support** - *TeL Systems offers technical support for Scala Infochannel with both field and bench technicians.*
- **Professional Training** - *TeL Systems offers professional training with a certified Scala Infochannel Product Specialist who has 20+ years of industry experience. This specialist has developed customized training documentation and training videos for TeL Systems customers.*
- **Remote Support** - *TeL Systems offers Remote Technical Support for a yearly fee. This provides instant support via Internet connection and is included with our 1 year software support warranty.*
- **Custom Graphics Production** - *TeL Systems can create customized Scala templates and graphics integrating your school or corporate logo, client artwork, photos and video into a fully integrated and polished solution.*
- **Optional TeL Systems 1 Year On-Site Service Warranty** - *Customers have the option to purchase 1 year on-site warranty for either software or hardware. This is a "no-worries" on-site policy that cover specific hardware and/or software offering complete top-to-bottom coverage.*

TeL Systems also carries a wide variety of cameras, VCRs, VTRs, Video Monitors, Digital Photo Cameras, Video Editing Systems, DVD Creation Systems and many other products from leading manufacturers. Please contact TeL Systems for more information.